

The Communicator

T H E C A L I F O R N I A M O V I N G & S T O R A G E A S S O C I A T I O N

FMCSA Proposes National Training Standards for Entry-Level Truck and Bus Drivers

from the FMCSA website

March 4, 2016 The U.S. Department of Transportation's Federal Motor Carrier Safety Administration (FMCSA) today proposed a set of comprehensive national prerequisite training standards for entry-level commercial truck and bus operators seeking to obtain a commercial driver's license (CDL). The Notice of Proposed Rulemaking (NPRM) reflects consensus recommendations of a negotiated rulemaking committee comprised of FMCSA representatives and 25 stakeholders and responds to a Congressional mandate imposed under the Moving Ahead for Progress in the 21st Century Act. Public comment is sought as the next phase of the rulemaking.

"Well-trained drivers are safer drivers, which leads to greater safety for our families and friends on our highways and roads," said U.S. Transportation Secretary Anthony Foxx. "With the help of our partners, today's proposal serves as a major step towards ensuring that commercial vehicle drivers receive the necessary training required to safely operate a large truck or motorcoach."

Under the proposal announced today, applicants seeking a "Class A" CDL – necessary for operating a combination tractor-trailer type vehicle weighing 26,001 lbs. or more – would be required to obtain a minimum of 30 hours of behind-the-wheel training from an instructional program that meets FMCSA

standards, including a minimum of 10 hours of operating the vehicle on a practice driving range.

Applicants seeking a "Class B" CDL – necessary for operating a heavy straight truck (such as a dump truck or box truck) or a school bus, city transit bus, or motorcoach – would be required to obtain a minimum of 15 hours of behind-the-wheel training, including a minimum of seven hours of practice range training.

There is no proposed minimum number of hours that driver trainees must spend on the classroom portions of any of the individual curricula.

"A diverse group of commercial motor vehicle stakeholders completed a tremendous amount of work, and that effort resulted in an unprecedented consensus," said FMCSA Acting Administrator Scott Darling. "We've designated 2016 as our 'Year of Partnerships' and these comprehensive entry-level driver training standards exemplify our commitment to working closely with our safety partners, in-

(FMCSA PROPOSAL Continued on page 5)

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CMCSA Convention
at the Resort at
Squaw Creek
May 10-15, 2016**



CHAIRMAN'S CORNER
by **Patrick Longo**

It's hard to believe I've-completed all 12 of my CMSA Chapter meeting visits. For the last three visits, President **Steve Weitekamp** and I took a trip to the North Bay Chapter in Santa Rosa then down to Alameda for a Northern Region Chapter meeting, and lastly to Sacramento. From the first meeting in San Diego to the last in Sacramento, though nerve racking, it was an incredible experience speaking to all the dedicated men and women of the CMSA. Every one of you made me feel welcome and comfortable so I wanted to take the time to thank all of the mover and associate members throughout the state. I had a blast.

Bob Fraser, our Vice Chairman and owner of **Redwood Moving & Storage**, gave us a tour of his operation and showed us the beautiful town of Healdsburg, where they make some of the world's most incredible wine. **Bob** and his wife, **Cris**, also put us up for the night at their beautiful home.

Thank you both for your hospitality. It is much appreciated.

Executive Board Member **Maribeth Wolf** and her brother, **Jim**, showed us a great time at Walnut Creek. Steve and I had a chance to see their operation and spent some time having lunch in the downtown area. **Peter Mazzetti Jr.** and **Bev Klein** met with us and provided us a tour of **Nor-Cal Moving Services** as well as **NC Moving & Storage Solutions'** massive and impressive operations. We then headed over to the Oakland area to meet with CMSA Chapter President **Mark Macy** and his crew over at **Macy Moving**.

On the last day of the California tour, we visited my fellow North American agents in Sacramento, **Nathan Fuller** from **Roseville Van & Storage, Inc.**, **Mark Larson** (Current Board Member) and **Brian Larson** (Former Chairman) of **Mother Lode Van & Storage, Inc.**

After the Sacramento Chapter meeting, we were kindly offered lodging at **Len** and **Susan Gollnick's** home. I had to see for myself whether Lenny is

(CHAIRMAN'S CORNER Continued on page 4)

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PRESIDENT'S COMMENTS
by **Steve Weitekamp**

Members of the CMSA Board of Directors and of its Government Affairs Committee recently met in Sacramento for our annual Day at the legislature. We met with our Legislative advocate, Advocation Inc.,

state legislators and regulatory staff members. As we think about Government Affairs and how it relates to the CMSA and the greater Moving and Storage Industry, we traditionally focus our attention and energies on several areas. Our greatest concerns are related to regulations. In the California political climate, reduction of regulation is always a difficult proposition and our efforts are generally in the area of advocating for the best possible amendments for our industry. Our strength is that we represent responsible and ethical business owners who do their best on a daily basis to serve their customers and support their employees and the greater community.

The goals of this meeting were to educate our leadership on the current issues being addressed by the State Legislature, the California Air Resources Board (CARB), the California Public Utilities Commission (CPUC), and the California Highway Patrol (CHP). Additionally, we wanted to ensure that our elected officials and regulators had the opportunity to hear directly the challenges and issues that business owners face directly from businesses impacted by their actions in regard to both regulations and enforcement. It was our perception, based upon feedback from all involved, that both of these goals were accomplished.

One of the most important meetings of the day dealt with political oversight of the CPUC and the future of the agency. With regards to this issue, we met with staff members from the Assembly Committee on Utilities and Commerce, the legislative committee that has CPUC oversight, as well as several of Assemblyman Mike Gatto's staffers. Assemblyman Gatto is chairman of the Utilities and Commerce committee and has tasked the Committee with developing a proposal to dismantle the CPUC. Yes,

(PRESIDENT'S COMMENTS Continued on page 4)



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(CHAIRMAN'S CORNER Continued from page 2)

really retired from **Pioneer Packaging**, and, sure enough, he convinced me. He is busy golfing, gardening, planning vacations, planning his retirement party, and running his community like only Lenny can do. Lenny, you have meant so much to our association and to many in the industry. I wish you nothing but the best as you venture on this new chapter in your life. Enjoy your retirement. You certainly deserve it.

Thank you all for your generous hospitality making my trip both memorable and rewarding.

Next up, I look forward to visiting the Capitol to meet with California officials about the state of our industry on Legislation Day, March 2nd. I will then head down to San Diego for its annual golf tournament as well as prepare for our LA Chapter *Day at the Races Fundraiser* on April 10. So it should be a very busy last two months in office and I am looking forward to enjoying every minute of it.

Remember our 98th annual CMSA Convention in the beautiful Resort at Squaw Creek in Olympic Valley CA is just over two months away so please register as soon as possible.

(PRESIDENT'S COMMENTS Continued from page 3)

Assemblyman Gatto's plan is to have a referendum on the ballot on or before 2018 to shut down the CPUC. Even if they are able to move forward with their proposal to dismantle the CPUC, we will still be regulated by some other state agency. We are working to remain a part of the discussion and any developing plans. All the while we will continue working with the CPUC, unless and until they cease to be the agency that regulates household goods movers in California. This will certainly require a

strong legislative and regulatory focus and direct engagement with a wide array of groups. There will definitely be more to follow.

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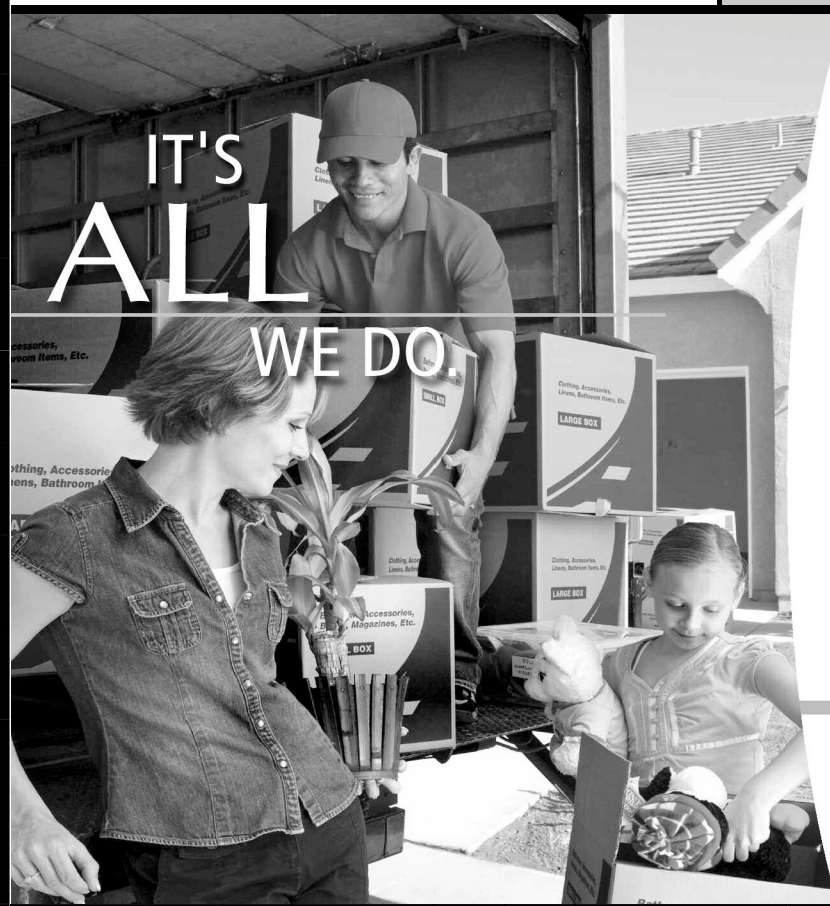
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(FMCSA PROPOSAL Continued from page 1)

cluding state and local law enforcement, the safety advocacy community, and all other stakeholders to reduce crashes and to save lives.”

Mandatory, comprehensive training in all 50 states, the District of Columbia, and all U.S. territories would apply to the following individuals under the proposal:

First-time CDL applicants;

Current CDL holders seeking a license upgrade (e.g., a Class B CDL holder seeking a Class A CDL) or an additional endorsement (necessary, e.g., to transport hazardous materials, operate a tank truck, school bus, or motorcoach, or pull double and/or triple trailers); and

A previously disqualified CDL holder seeking to re-acquire a license. These individuals would be subject to the proposed entry-level driver training requirements and must complete a course of instruction provided by an entity that:

- Meets the minimum qualifications for training providers;
- Covers the curriculum;
- Is listed on FMCSA’s proposed Training Pro-

vider Registry; and

- Submits electronically to FMCSA the training certificate for each individual who completes the training.

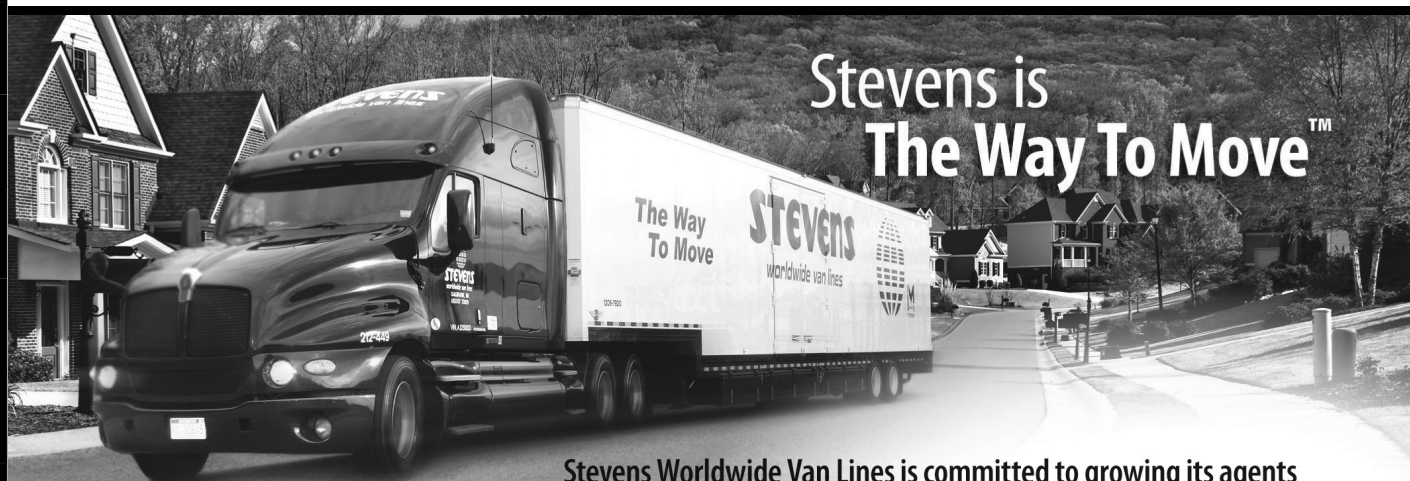
Under the proposal, military drivers, farmers, and firefighters would continue to remain generally exempt from the federal CDL requirements.

- FMCSA’s Entry-Level Driver Training Advisory Committee (ELDTAC) met for six two-day negotiating sessions starting in February 2015 until reaching consensus in May 2015. The ELDTAC included FMCSA representatives and a cross-section of 25 representatives from motor carrier transportation, highway safety, driver training, state licensing, law enforcement, labor union, and insurance organizations.

[Click here](#) to view the NPRM. Members of the public will have the opportunity to review the NPRM and submit comments to the docket for 30 days following its publication in the Federal Register.

[Click here](#) for more information on entry-level driver training.

[Click here](#) to learn more about the ELDTAC, including a list of ELDTAC members, meeting minutes, and other related information



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Guidance to Help Employers to Keep on Trucking (Part 1)

by Michelle R. Ferber

The nature of the trucking industry provides employers with both typical and unique employment concerns. Like employers of nearly every industry, trucking employers have to navigate complex issues like independent contractor classification and overtime compensation. Unlike most employers, however, trucking employers are also confronted with increased regulation and mandates. A select few of these issues are explored below.

Misclassification

Misclassification of employees as independent contractors is a major issue in trucking, partly because of the independence truck drivers have while performing their job duties. In the recent case of *Garcia v. Seacon Logix, Inc.* (2015) 238 Cal.App.4th 1476, truck drivers classified as independent contractors sued their employer, Seacon Logix, Inc.,

seeking reimbursement for gas, repairs, insurance, and other expenses they incurred while transporting goods for Seacon Logix. The drivers were required to lease their trucks, which were registered to and displayed the Seacon Logix logo, from Seacon Logix under non-negotiable lease terms. The drivers received orders from Seacon Logix's dispatcher and the drivers could not refuse those orders or hire subcontractors to fulfill them. The drivers were also expected to show up to work at a particular time every day and were told they could be terminated for not doing so. The Court that the drivers were employees rather than independent contractors.

In classifying drivers, the central theme is control. Not just who actually exercises it, but who re-

(GUIDANCE Continued on page 7)



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(GUIDANCE Continued from page 6)

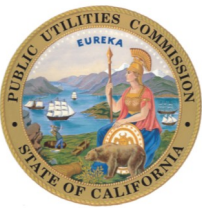
serves the right to it. A driver that works full-time and is paid hourly for a single company, and who receives training from and must obey the orders of the Company, is likely an employee. A driver that owns his/her own truck, hauls loads for multiple companies, has the potential to suffer losses or gain profits while being paid by the job, and can refuse jobs or hire subcontractors to fulfill them, is likely an independent contractor. The analysis is

fact-intensive and carries serious repercussions for misclassification, including but not limited to, liabilities for unpaid taxes, business expenses, and overtime. (Part two of this article will appear in the April/May Issue of *The Communicator*)

Michelle R. Ferber is an attorney specializing in employment law and litigation. Ms. Ferber is Of Counsel to Nemecek & Cole in Sherman Oaks, and is the managing shareholder of Ferber Law, P.C. in San Ramon, enabling her to provide efficient representation to her clients state-wide.

Disclaimer: Because of the generality of this article, the information provided herein may not be applicable in all situations and should not be acted upon without specific legal advice based on particular situations.

CPUC INVESTIGATIONS RESULT IN ENFORCEMENT ACTIONS AND FINES IMPOSED ON VARIOUS MOVING COMPANIES – 4th Quarter 2015



SAN FRANCISCO, February 5, 2016 – The California Public Utilities Commission (CPUC), in its ongoing commitment to consumer protection, took a number of actions to protect consumers from illegally operating moving companies during the fourth quarter of 2015.

CPUC staff took the following enforcement actions against moving companies for violations of the Public Utilities Code and CPUC rules and regula-

tions, including Maximum Rate Tariff 4 (MAX 4), which contains maximum rates that carriers must observe as well as rules and regulations governing intrastate moves.

Criminal Filings UPDATE

- RSC Case # SWM1504979, Taclog, Inc., dba Taclog Moving Services and Brandt J.

(CPUC Q4 Continued on page 8)



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(CPUC Q4 Continued from page 7)

- **Keller, Meniffee (Unlicensed), Case HHG 2696:** On October 15, 2015, the defendant did not appear for an arraignment hearing and the court issued a warrant for his arrest.

Administrative Citations

Miguel Laines dba ML Movers (MTR 190627), based in Redwood City, was fined \$1,500 for the following violations:

- Operated as a household goods carrier without a permit
- Failed to provide shippers with the "Important Notice About Your Move"
- Failed to provide the "Important Information for Persons Moving Household Goods" booklet
- Various Max 4 tariff violations

Paul Ross-Daniel dba A Way 2 Move (Unlicensed), based in Rocklin, was fined \$5,000 for the following violations:

- Operated as a household goods carrier without a permit
- Engaged employees without evidence of worker

compensation insurance

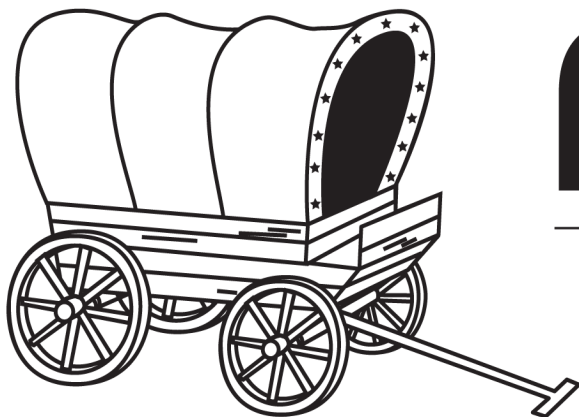
- Failed to provide shippers with the "Important Notice About Your Move"
- Failed to provide the "Important Information for Persons Moving Household Goods" booklet
- Various Max 4 tariff violations

Pamdan Logistics LLC dba Two Guys and a Truck (MTR 191280), based in Garden Grove, was fined \$10,000 for the following violations:

- Operated as a household goods carrier without a permit
- Engaged employees without evidence of worker compensation insurance
- Failed to provide shippers with the "Important Notice About Your Move"
- Failed to provide the "Important Information for Persons Moving Household Goods" booklet
- Various Max 4 tariff violations

Duane Edwin Fagan and Delia Esther Cruz dba Born Moving (MTR 190572), based in Hayward, was fined \$3,000 for the following violations:

(CPUC Q4 Continued on page 10)



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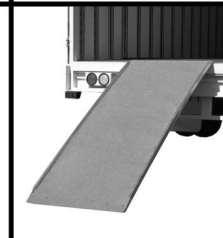
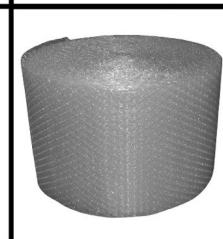
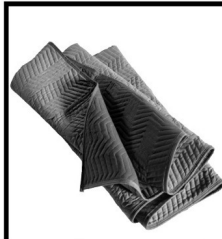
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(CPUC Q4 Continued from page 8)

- Operated as a household goods carrier without a permit
- Engaged employees without evidence of Workers' Compensation Insurance
- Failed to produce all records
- Failed to provide shippers with the "Important Notice About Your Move"
- Failed to provide the "Important Information for Persons Moving Household Goods" booklet
- Various Max 4 tariff violations

Telephone Disconnections

As part of its ongoing efforts to clamp down on illegal household goods movers, the CPUC had telephone service shut off to certain household goods carriers operating in California without authority. These companies continued to advertise and hold themselves out to engage in the business of transporting household goods and personal effects, notwithstanding CPUC staff directives to immediately cease and desist unlawful acts and to obtain a household goods carrier permit:

- **HHG-2313, Alfred Griffin, dba Griffin Moving Company, G.M.D. Movers, Griffin Moving Deliver, and Griffin12 & Company, Sacramento (Unlicensed):** This company advertised and offered household goods moving services on the Internet. The advertisements listed one phone number. Notwithstanding CPUC cease and de-

sist letters and oral communication directing the company to immediately cease all unlawful advertisements and operations, the company continued to violate the law.

- **HHG-2325, William Palmer and Benjamin Jordan dba Nice Guys Movers, Santa Rosa (Unlicensed):** This company advertised and offered household goods moving services on the Internet without a permit. The advertisement listed one phone number. Notwithstanding the CPUC's cease and desist letter directing the company to immediately cease all unlawful advertisements and operations, the company continued to violate the law.
- **HHG-2314, Gregory M. Pinto dba Greg's Moving and Delivery, Murrieta (MTR 189651):** This company advertised and offered household goods moving services on the Internet after denial of his permit. The advertisement listed one phone number. Notwithstanding the CPUC's cease and desist letter directing the company to immediately cease all unlawful advertisements and operations, the company continued to violate the law.
- **HHG-2334, Ralph Butler dba Stress Free Moves and Packing, Sacramento (Unlicensed):** This company advertised and offered household goods moving services on the

(CPUC Q4 Continued on page 11)

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Move For Hunger CMSA/December Monthly Report

Food Collected and Delivered

Monthly	5,398 lbs	4,498 meals
Year to Date	28,916 lbs	24,096 meals
All Time	593,602 lbs	494,668 meals

Association Leaderboard December Monthly Report

CMSA ranks **1st** with **50 enrolled movers** and ranks **2nd** with a total of **593,602 total pounds**.

(CPUC Q4 Continued from page 10)

Internet. The advertisements listed one phone number. Notwithstanding the CPUC's cease and desist letters and oral communication directing the company to immediately cease all unlawful advertisements and operations the company continued to violate the law.

- **HHG-2400, Paul Ross-Daniel dba A Way 2 Move and Away 2 Move, Rocklin (Unlicensed):** This company was cited and fined \$5,000 and did not pay or appeal.

Overcharges and Refunds

CPUC staff assisted and/or directed moving companies to refund consumers more than \$13,000 for overcharges and other violations of the Maximum Rate Tariff 4.

Cease and Desist Notice

Thirty-four companies were issued a cease and desist notice for operating and advertising without a valid permit (unlicensed, revoked, or denied). Companies issued a C&D notice:

- Move In Move Out dba Sunrise Cleaning Service, Long Beach (Unlicensed)
- McGuire Movers, San Francisco (Unlicensed)
- Beau Mills dba Pack N Move, Visalia (Unlicensed)
- Exceptional Movers Co., Glendale (Unlicensed)
- Peter I. Brichka dba Pete's Moving Services, Modesto (Unlicensed)
- White Glove Logistics, Inc., dba Luca's Logistics, Burbank (Unlicensed)
- Yeshi Dorjee dba Tibetan Movers, El Cerrito (Unlicensed)
- Gerson Chang dba AG Moving Services, Daly City (Unlicensed)
- Lisset Ahumada dba Quality Piano Movers, Hayward (Unlicensed)
- Tam Nguyen dba Tam Moving, Fountain Valley (MTR 191074)
- Blue Girl Moving & Storage, Inc., Newport Beach (MTR 190746)
- Rafael Dror dba A Dependable Moving Com-

pany, Cupertino (Unlicensed)

- Baldemar Jimenez dba Jim's Moving Co., Santa Ana (Unlicensed)
- Orange County Delivery Services, Inc., Mission Viejo (Unlicensed)
- Timothy Asher dba OC Mini Movers, Stanton (Unlicensed)
- Two Friends Movers, Redwood City (Unlicensed)
- Knauer Pianos, Tarzana (Unlicensed)
- The Moving Experience, San Luis Obispo (Unlicensed)
- Jesse Wayne Gorman dba Moving Stars Inc., Orange (Unlicensed)
- We Haul California, Los Angeles (Unlicensed)
- David & Goliath Moving, San Luis Obispo (Unlicensed)
- Greystone Relocation Concierge, West Hollywood (Unlicensed)
- Pasadena Moving Company, Pasadena (Unlicensed)
- Jordan Brown and Eric Kreutzer dba Lugg, San Francisco (Unlicensed)
- JPX Professional Piano Mover Services, Los Angeles (Unlicensed)
- Rolando Celis dba Moving & Hauling for Less, Petaluma (Unlicensed)
- Rigoberto Avelino Cruz, Los Angeles (Unlicensed)
- Mighty Moving and Trucking, LLC, South San Francisco (MTR 191034)
- Sunnyvale Movers, Sunnyvale (Unlicensed)
- Mitchell Alaimo dba Tetris Moving, San Jose (Unlicensed)
- Roe Brocial dba XO Moving Systems, Alameda (MTR 190618)
- West Coast Moving & Storage Services Inc., Tarzana (MTR 191135)
- Feruz Rahmatov dba Caravan Moving, Costa Mesa (Unlicensed)
- Michael P Marcyes dba Elite Moving and Delivery, Huntington Beach (MTR 190568)

(CPUC Q4 Continued on page 16)

How to Pay Injured Employee for Medical Treatment Time

by David Leporiere

One of my employees got hurt at work during regular hours, and we sent him to the doctor for treatment. He didn't finish getting treated by the doctor until a few hours after he would have been scheduled to end his normal work day. Do I have to pay him for the time he spent at the doctor, and if so, how much?

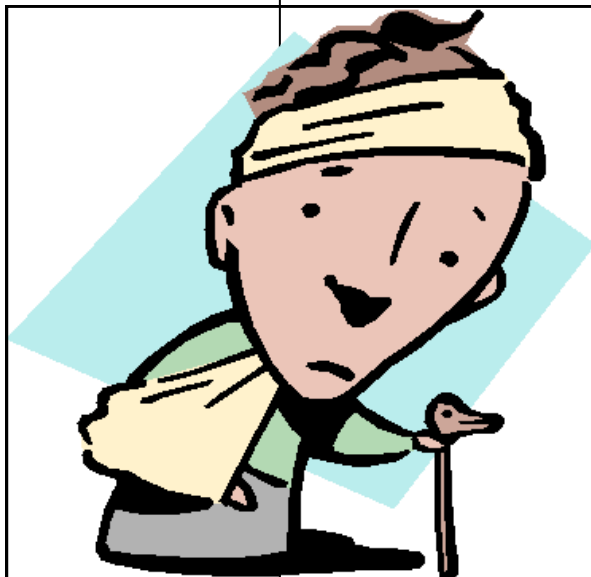
Your situation poses a couple of questions

The first question would be whether the employer has any obligation to pay wages for the time spent by the employee traveling to and being seen by a medical professional as the result of a work-related injury/illness.

The second question is, if there is any obligation to pay wages, what exactly is that obligation?

Both state and federal law touch on the sce-

nario you've outlined for us, and I'll explain how the two laws interact to address both of your questions.



Day of Injury

The federal regulation interpreting the Fair Labor Standards Act provides that "[t]ime spent by an employee in waiting for and receiving medical attention on the premises or at the direction of the employer during the employee's normal working hours on days when he is working constitutes hours worked." (29 Code of Federal Regulations 785.43)

This means that the employer would be responsible for paying the employee wages on the day of the injury, up to the point in time the employee was

(How To Pay Continued on page 13)

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(How To Pay Continued from page 12)

scheduled to end his normal work day, since you required him to be seen by the medical professional as a result of his work-related injury.

The employer need not pay the employee for time spent at the medical professional's office beyond what would have been the employee's normal quitting time.

Follow-Up Appointments

Furthermore, California Labor Code Section 4600(e)(1) makes it clear that the employee shall be compensated for follow-up medical appointments required by the employer or its insurance

carrier by payment of a day of temporary disability indemnity from the workers' compensation insurance carrier, and not the payment of wages by the employer.

To summarize, you would have to pay your employee his/her normal daily wages on the day the employee is injured and first goes to see a medical professional; but you would not be responsible to pay any wages beyond what the employee was scheduled to receive for that day. Moreover, any other absences from work caused by the injury would be paid for by your workers' compensation insurance company, and would not come directly from you, the employer.

CARB Issues in 2016

by Sean Edgar, CleanFleets.net, CMSA Affiliate Member

California's political leadership continues to "go green" in 2016. Serious transportation and environmental policy decisions will be made in Sacramento this year while the moving and storage industry will confront additional costs due the California Air Resources Board (CARB) regulations. Don't miss the CMSA Convention for expanded coverage of the

following CARB challenges in 2016:

State Budget Priorities: Over the next few months, the Capitol will be full of drama as ongoing CARB oversight and transportation funding hearings should result in solid approaches to fixing deferred

(CARB Continued on page 14)



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COMMERCIAL AUTO	WORKERS' COMPENSATION	MOVERS' AND WAREHOUSEMEN'S LIABILITY	UMBRELLA LIABILITY	INDEPENDENT OWNER OPERATOR PROGRAMS
GENERAL LIABILITY	COMMERCIAL PROPERTY	BENEFITS PROGRAMS	SPECIALTY COVERAGES	

(CARB Continued from page 13)

highway maintenance and where to spend the Cap & Trade revenues collected by CARB.

Audits by USEPA: Federal auditing will affect the vanlines as USEPA is teaming up with CARB to conduct fleet audits and enforcement. A Virginia interstate carrier recently paid over \$390,000 for missing filter deadlines and failing to verify the CARB compliance of trucks they hired

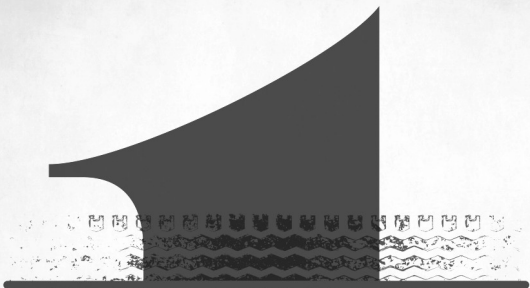
Flat Floor Trailers (53-feet and longer with or without belly boxes): Both the trailer and the tractor that pulls it on California roads must meet the aerodynamic requirements by adding Smartway approved aerodynamic devices and/or tires. CARB passed the regulation in 2008 and received federal approval in 2013. Legal challenges remained through late last year and we predict that enforce-

ment will roll out this year with penalties retroactive to the first date a tractor and/or trailer went out of compliance. Only fleets that applied to CARB back in 2011 or 2012 can be running a portion of their trailers non-compliant.



Truck and Bus Regulation: Fleets that “phased-in” compliance for their heavy trucks must meet a 100% filter requirement on 1/1/2016 unless reported credits extend that date. For lighter trucks, nearly all 1997 and older model year trucks (i.e. 1996 engines) must be replaced unless mileage tracking and reporting to CARB is accomplished under the low use exemption.

Sustainable Freight Strategy: The governor’s agenda for the environment has been labeled the “Five Pillars.” This combination of clean energy and
(CARB Continued on page 15)



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(CARB Continued from page 14)

transportation proposals are being evaluated by multiple agencies, including CARB. In July 2015 Governor Brown issued Executive Order B-32-15 which directs the Secretary of the California State Transportation Agency, the Secretary of the California Environmental Protection Agency, and the Secretary of the Natural Resources Agency to lead other relevant State departments including the California Air Resources Board, the California Department of Transportation, the California Energy Commission, and the Governor's Office of Business and Economic Development to improve freight efficiency, transition to zero-emission technologies, and increase competitiveness of California's freight system. CARB has produced a series of studies relating to transportation fuels and technologies. During 2016, CARB and/or the South Coast AQMD will focus regulations on "freight facilities" (which includes warehouses) with the goals of identifying possible facility emissions caps based on distance to neighbors and number of truck trips.

CleanFleets has assisted dozens of CMSA members with these requirements. You may email Service@CleanFleets.net with any questions related to this article or call 916-520-6040 Ext 102.

MEMORIAL BULLETIN

LARRY MCNEELY



It is with great sadness that we announce the passing of Larry McNeely, former Assistant Director of the Consumer Services Division of the California Public Utilities Division. Larry was a dynamic figure, managing the efforts of the Enforcement Branch at a time when illegal carriers were the focus of enforcement actions. He routinely attended chapter meetings, participated in the annual convention, worked with the CMSA on legislation and policy issues, and was a true friend of the CMSA. He developed effective relationships with District Attorneys and actively and effectively pursued illegal carriers. We owe a great debt of gratitude to Larry and will miss him. As his former Director Bill Schulte said, "Larry was a one of a kind employee and friend. I have never met a smarter, more focused individual. We have all lost a great friend."

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Identity theft occurs when an individual's personal information, such as their name, Social Security number, or credit card number is used without their consent to commit fraud and other crimes. Identity thieves commonly use the phone, postal mail, email, and the Internet to trick unsuspecting consumers into giving out personal information. Many victims of identity theft are unaware that their information has been compromised until they are denied credit or sent a bill for purchases they did not make.

According to the Federal Trade Commission, Florida has the highest per capita rate of reported identity theft complaints in the nation.



Minimize Your Risk of Becoming a Victim

Prevent identity theft by safeguarding your information. Shred financial documents and paperwork, protect your Social Security number, never click on links sent in unsolicited emails and keep your personal information in a safe place.

Never give out personal information unless you are certain you know who you're dealing with or you initiated the contact.

Order a free copy of your credit report from each of the three major credit bureaus once a year from Equifax, Experian and TransUnion, and review them for discrepancies, such as accounts that you're unaware of or inaccuracies of your information.

(CPUC Q4 Continued from page 11)

Official Notice

Bay Area Piano Movers, Inc., Foster City (MTR

191308), was issued an Official Notice for advertising and operating without a permit.

For more information on the CPUC, please visit www.cpuc.ca.gov.

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CMSA 98th ANNUAL CONVENTION SCHEDULE

TUESDAY, MAY 10

3:00 p.m. – 5:00 p.m.
Mtg

6:00 p.m. – 10:00 p.m.

Executive Committee

Movers & Shakers
Reception/Dinner
for Board, Committee
Members & Chapter
Presidents
(By Invitation Only)

WEDNESDAY, MAY 11

8:00 a.m. – 6:00 p.m.

8:00 a.m. – 9:00 a.m.

Mtg

9:00 a.m. – 10:00 a.m.

10:00 a.m. – 11:00 a.m.

11:00 a.m. – 12:00 p.m.

1:30 p.m. – 5:00 p.m.

3:00 p.m. – 5:00 p.m.

Registration Desk Open
Insurance Committee

Government Affairs
Committee Mtg
Membership Committee
Mtg
Military Affairs
Committee Mtg
Board of Directors Mtgs
Early Exhibitor Setup

THURSDAY, MAY 12

7:00 a.m. – 8:30 p.m.

10:30 a.m.

8:00 a.m. – 4:00 p.m.

4:30 p.m. – 6:00 p.m.

5:00 p.m. – 6:00 p.m.

Registration Desk Open
Golf Tournament
Exhibitors Setup
Young Professionals Mtg
Associate Member

6:30 p.m. – 9:00 p.m.

Committee Mtg
Exhibitors Welcome
Reception

FRIDAY, MAY 13

7:30 a.m. – 12:00 p.m.

8:00 a.m. – 9:00 a.m.

9:00 a.m. – 12:00 p.m.
session

12:30 p.m. – 2:00 p.m.
Luncheon

2:00 p.m. – 4:00 p.m.
session

6:00 p.m. – 9:00 p.m.
dinner

Registration Desk Open
Squaw Creek Breakfast
General Business Ses-

session
Olympic Valley Lunch-

eon
Military Breakout Ses-

sion
Mardi Gras Theme Din-

SATURDAY, MAY 14

8:00 a.m. – 12:00 p.m.

8:00 a.m. – 9:00 a.m.

9:00 a.m. – 12:00 p.m.

session

12:30 p.m. – 2:00 p.m.

12:30 p.m. – 3:00 p.m.

6:00 p.m. – 7:00 p.m.

7:00 p.m. – 11:00 p.m.

Registration Desk Open
Alpine Sunrise Breakfast
General Business Ses-

sion
Gold Medal Luncheon
Booth Tear-Down

Chairman's Reception

Chairman's Dinner/Ball

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(909) 823-0100

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CMSA Ventura Santa Barbara Bowling Tournament

by John Lance, NMS Moving Systems

The CMSA Ventura / Santa Barbara chapter held its annual bowling tournament this year on February 28th at the Harley's Valley Bowl in Simi Valley, Ca. With over 80 bowlers in attendance this event was a great success once again. Special thanks to all of our sponsors and their continued support. We would also like to thank **Roger Babbitt, Jayma Babbitt, and Bernadette Lance** of **NMS Moving Systems** and **Casey McCann** of **Hazelwood Allied**, all of whom worked hard to put this event together and make it the success it was.



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CALENDAR OF EVENTS

Tue., March 8	March Twin Counties Chapter Mtg	Wed., April 13	Golf Tournament Northern Region Chapter Golf Tournament
Wed., March 9	San Diego Chapter Golf Tournament	Wed., April 20	San Diego Chapter Mtg
Wed., March 16	Orange County/Beach Cities Chapter Mtg	Wed., April 21	First Annual Twin Counties Shoot Off
Wed. March 16	Monterey Bay Chapter Mtg	Sat., April 23	North Bay Chapter Bocce Tournament
Tue., April 5	Mid Valley Memorial Spaghetti Dinner	2016 CMSA Convention, May 10-15 Resort at Squaw Creek Olympic Valley, CA	
Sun., April 10	Greater Los Angeles Day at the Races		
Mon., April 18	Sacramento Chapter	Fri., Oct. 7	Monterey Bay Chapter Golf & Bocce Tourn.

CLASSIFIED ADVERTISING

CHARGES: 1-5 lines \$15; \$2 each additional line. CMSA box number \$5. Special heading/setup extra.
Email Maribel at mnavarro@thecmsa.org to place your advertisement.

EMPLOYMENT OPPORTUNITY

Foster Van Lines is searching for an aggressive & experienced HHG salesperson for the San Francisco & Oakland market. Please send resume to jobs@fostervanlines.com

EMPLOYMENT OPPORTUNITY

Ernie's Van & Storage (Atlas Van Lines agent) in Rocklin, CA is looking to hire a qualified & experienced HHG/NAC salesperson. For more information, please contact msowell@evsmoving.com.

BUSINESS WANTED

We are interested in purchasing all or a part of your business. We are able to provide quick cash for certain assets. We can assist in an exit strategy. Major CA markets are desired. Discussions will be in strictest confidence. Send information to CMSA, Box J1, 10900 E. 183rd St., #300, Cerritos, CA90703.

FOR SALE

40' low bed single axle - 1,200 28' Hi Lo trailer goes from loading dock to curb height - B.O. Kennedy Van & Storage (415) 826-5605.

**Need to place an ad to hire new employees or sell any trailers?
Advertise with us!**

EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire an experienced O & I Salesperson and Modular Furniture Salesperson. Please email resume to: nan@rebelvanlines.com.

EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire an experienced and aggressive residential Household Goods Salesperson/ Estimator for Los Angeles and Orange County areas. Email resume to: nan@rebelvanlines.com.

EMPLOYMENT OPPORTUNITY

Berger Transfer & Storage needs a PT Sales Person for San Bernardino and Riverside Counties. Please send resumes to Gregm@Bergerallied.com

EMPLOYMENT OPPORTUNITY

Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.

EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire Class A & B drivers. To apply, please email nan@rebelvanlines.com or call 800-421-5045.

EMPLOYMENT OPPORTUNITY

We are looking for a Household Goods International Forwarding Manager to ideally reside at our Corporate office in Phoenix, AZ, though this is negotiable. IATA license, dangerous goods certification and HHGFAA membership required. For more information or to forward resume email : marysloane@smmoving.com.

It pays to advertise!

CMSA THROUGH THE YEARS

HISTORICAL PHOTO

As the CMSA closes in on its 100th year, join us in looking back down memory lane at these wonderful historical pictures. If you have any pictures you would like to share, please email them in JPEG format to: mnavarro@thecmsa.org.



Colonial Van & Storage's first tractor trailer in 1946. This year, Colonial Van & Storage celebrates 70 years!



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You're Invited to the California Moving & Storage Association's 98th Annual Convention!

Meet your California colleagues in Olympic Valley, Calif., May 10–15, 2016, and learn about issues affecting both the California & National Moving Industry. Check out the convention room rate!

CMSA ROOM RATE: \$194 Per Night + Tax*

**Call toll-free 800-403-4434 and request the group rate for
"California Moving & Storage Association."**

The rate is for Resort at Squaw Creek, 400 Squaw Creek Road, Olympic Valley, CA 96146. The above rate also applies three (3) days before and after the CMSA official convention dates based on availability if you decide to extend your stay.

*Hotel rate is for single or double occupancy and subject to the prevailing state and local taxes (currently 10% and 0.065%).

We have an informative and fun-filled schedule of events planned for the Convention.

The resort and the surrounding Squaw Valley area offers many activities, which include: year-round outdoor swimming pools, access to miles of hiking and biking trails, boating, rafting and paddleboarding on nearby Lake Tahoe and the Truckee River, horseback riding, tennis and more! Don't forget to sign up for CMSA's Annual Golf Tournament being held at Old Greenwood Golf Course on Thursday, May 12, 2016.

Convention Registration Fee - \$475

Check our website for Convention and Exhibitor Registration forms at: www.thecmsa.org

CMSA CONVENTION SPONSOR/ADVERTISING/DOOR PRIZE FORM

EVENTS AVAILABLE FOR SPONSORSHIP

- | | | |
|---|--------|---------------------------------|
| 1. Tues. | May 10 | Movers & Shakers Reception * |
| 2. Tues. | May 10 | Movers & Shakers Dinner ♦* |
| 3. Thurs. | May 12 | Golf Tournament ♦ |
| 4. Thurs. | May 12 | Exhibitors Reception ♦ |
| 5. Fri. | May 13 | Squaw Creek Breakfast |
| 6. Fri. | May 13 | Olympic Valley Luncheon ♦ |
| 7. Fri. | May 13 | Friday Night Dinner Event |
| <i>(Unlimited sponsorships available for this event.)</i> | | |
| 8. Sat. | May 14 | Alpine Sunrise Breakfast |
| 9. Sat. | May 14 | Gold Medal Awards Luncheon ♦ |
| 10. Sat. | May 14 | Chairman's Reception & Dinner ♦ |

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 & Van Line Companies
 Lambert Transfer & Storage
 Champion Risk & Ins Svcs/Vanliner Ins.
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* Invitation Only Event / ♦ Sponsorship of Major Event (includes 2 Free Registrations) - \$2,600 /
 All Other Sponsorships (includes 1 Free Registration) - \$1,600

Event # _____ Amount \$ _____

PERSON CLAIMING FREE CONVENTION REGISTRATION(S):

Name _____ Badge First Name _____

♦Name _____ Badge First Name _____

Company _____

Phone _____ E-mail Address _____

Special Food Requests (e.g. vegetarian, gluten-free, vegan, etc.): _____

We will notify you whether your requests can be accommodated and if any additional fees are necessary.

For any additional persons registering, be sure to use the Convention Registration form.

Convention Advertising Opportunities (*does not include free registrations*):

_____ Half-Page Ad (4.5" x 3.5")	\$175	(Sold) Program Back Cover Ad	\$550
_____ Full-Page Ad (4.5" x 7.5")	\$325	_____ Flyer Insert*	\$400
_____ Program Inside Cover Ad	\$450	Total Amount	\$ _____

Sponsors receive 20% off Convention Advertising! Ads are printed in black and white.

*Company must supply and ship inserts at their own expense.

Make checks payable to CMSA or use your Visa, MasterCard or Discover Card.

() Check enclosed () Visa () MasterCard () Discover

Name on Card _____ Card # _____

Exp. Date _____ Three-Digit Code on Back of Card _____

Billing Address _____ Billing ZIP _____

~~~~~

☒ YES, I want to support CMSA with a door prize.

Contact Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Door Prize(s) \_\_\_\_\_

**Return with payment and/or door prize(s) to CMSA, 10900 E. 183<sup>rd</sup> St., #300, Cerritos CA 90703  
 or fax form to: (562) 865-2944. For questions, call Renee Hifumi at (562) 865-2900.**

# CMSA 98th Annual Convention Registration Form

## May 10-15, 2016

**EARLY REGISTRATION DEADLINE: MARCH 10, 2016**  
**FULL registrations paid by March 10, 2016 are eligible for the**  
**drawing to win \$50 CASH on May 14, 2016!**



First CMSA Convention? (Y/N) \_\_\_\_\_

Interested in joining the CMSA Young Professionals Group? (Y/N) \_\_\_\_\_

Register the following company's representatives.

CMSA Member \_\_\_\_\_ Badge First Name \_\_\_\_\_

Spouse/Guest \_\_\_\_\_ Badge First Name \_\_\_\_\_

Other \_\_\_\_\_ Badge First Name \_\_\_\_\_

Company \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Date of Arrival \_\_\_\_\_ Date of Departure \_\_\_\_\_

**REGISTRATION FEE:** (See reverse side)

|                                  | <b>Before<br/><u>March 10</u></b> | <b>After<br/><u>March 10</u></b> |
|----------------------------------|-----------------------------------|----------------------------------|
| CMSA MEMBER or SPOUSE (each)     | \$475.00                          | \$575.00                         |
| CHILDREN'S PRICE (up to 12 yrs.) | \$325.00                          | \$350.00                         |
| NON-MEMBERS (each)               | \$625.00                          | \$725.00                         |

Sponsors & Exhibitors—Please use appropriate forms to ensure proper handling of complimentary registrants.

Special Food Requests (e.g. vegetarian, gluten-free, vegan, etc.): \_\_\_\_\_  
*We will notify you whether or not your requests can be accommodated and if any additional fees are necessary.*

**Enclose registration fees with this form.** Make checks or money orders payable to **CMSA** or use your **Visa, Discover** or **MasterCard**. Credit card registrations may be faxed to (562) 865-2944.

( ) Visa ( ) DIS ( ) MC ( ) Check enclosed Amount \$ \_\_\_\_\_

Name on Card \_\_\_\_\_ Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Card Billing Address \_\_\_\_\_

Three-Digit CVV Number \_\_\_\_\_

Please mail this form with payment, to **CMSA**, 10900 E. 183rd St., Suite 300, Cerritos, CA 90703.

**\*\*CANCELLATIONS:** *Cancellations made before **April 10, 2016** will be subject to administrative fees plus any incurred costs (not to exceed 50% of total fees paid). After **April 10, 2016**, we will be unable to make refunds. Substitutions will be accepted, but we need to know one week in advance.*

**ROOM RESERVATIONS:** Call Resort at Squaw Creek at (800) 403-4434 to make reservations and ask for the group rate for **California Moving and Storage Association**. A reservation link can also be found online by visiting [www.thecmsa.org](http://www.thecmsa.org) and clicking on the Convention Calendar webpage. Reservations must be made by **April 10, 2016** to guarantee the special group room rate. All major credit cards are accepted for deposit.

## **2016 CONVENTION EVENTS**

**ALL GENERAL SESSIONS AND PANEL DISCUSSIONS ARE FREE TO ATTEND**

**Thursday, MAY 12**

### **YOUNG PROFESSIONALS GROUP MEETING**

A new group started to engage young members and groom them for leadership roles within CMSA! A fun scavenger hunt event planned to get people acquainted and then social time at the resort bar.

### **EXHIBITORS WELCOME RECEPTION**

Food, Beverage, Latest in Industry Products and Service Technologies

**Friday, MAY 13**

### **SQUAW CREEK BREAKFAST**

**CMSA GENERAL SESSION**—Free Admission

### **OLYMPIC VALLEY LUNCHEON**

**MILITARY DISCUSSION PANEL**—Free Admission

### **MARDI GRAS THEME DINNER EVENT**

Dinner, music, party games, prizes and a Mardi Gras costume contest for those who want to participate!

**Saturday, MAY 14**

### **ALPINE SUNRISE BREAKFAST**

**CMSA GENERAL SESSION**—Free Admission

**VAN LINE PANEL DISCUSSION**—Free Admission

### **GOLD MEDAL LUNCHEON**

**CHAIRMAN'S RECEPTION & DINNER/BALL**



# Exhibitor Registration Form

**98th CMSA Annual Convention**  
**EXHIBIT DATES: May 12–14, 2016**

**IMPORTANT!:** Global Experience Specialists (GES) will be the official exhibit services contractor. All work performed in the Exhibit Area is under union jurisdiction and under safety jurisdiction. GES Show Rules & Regulations provided upon request.

## STEP 1: RESPONSIBLE PARTY INFORMATION

1. \_\_\_\_\_  
Full Name of Attendee Responsible for Booth

\_\_\_\_\_  
First Name to Appear on Badge

\_\_\_\_\_  
Company Name to Appear on 11" X 17" Booth Sign

\_\_\_\_\_  
Telephone \_\_\_\_\_ Fax \_\_\_\_\_

\_\_\_\_\_  
E-Mail Address (Registration Confirmation will be sent via E-mail)

Special Food Requests: \_\_\_\_\_

**CMSA reserves the right to reject registration from exhibitors deemed inappropriate by the CMSA President and/or the CMSA Board of Directors.**

## STEP 2: ADDITIONAL ATTENDEES

2. \_\_\_\_\_  
Full Name

\_\_\_\_\_  
First Name to Appear on Badge

\_\_\_\_\_  
E-Mail Address

Special Food Requests: \_\_\_\_\_

3. \_\_\_\_\_  
Full Name

\_\_\_\_\_  
First Name to Appear on Badge

\_\_\_\_\_  
E-Mail Address

Special Food Requests: \_\_\_\_\_

*USE ADDITIONAL SHEET TO LIST MORE ATTENDEES.*

## STEP 3: ASSESS EXHIBITOR FEES

Booth registration ***includes*** one (1) convention registration. A six-foot draped table, two chairs and wastebasket is provided.

Booth Registration  
Before March 10, 2016 @ \$1,200 \$ \_\_\_\_\_  
After March 10, 2016 @ \$1,500 \$ \_\_\_\_\_

Booth Electricity—\$100 per booth \$ \_\_\_\_\_

Additional Attendee(s):

Members \$475 ea./Non-Members \$625 ea. \$ \_\_\_\_\_

Grand Total: \$ \_\_\_\_\_

***\$20 from each exhibitor's booth fee will be included in the CMSA Scholarship Fund Donation & Booth Bingo Raffle!***

Refunds for any cancellations done before April 10, 2016 will be subject to administrative fees plus any incurred costs (not to exceed 50% of total fees paid). No refunds will be made after April 10, 2016.

## STEP 4: CHOOSE YOUR BOOTH

Priority will be given according to seniority and date registration form was received. See booth diagram for choices.

RESERVE BOOTH # (s) \_\_\_\_\_ FOR MY EXHIBIT.

In case your first choice is taken, please list alternate booth #s.

2nd Choice (s) \_\_\_\_\_ 3rd Choice (s): \_\_\_\_\_

Companies you don't want to be next to: \_\_\_\_\_

## STEP 5: SELECT METHOD OF PAYMENT

☐ Check Enclosed ☐ Charge to Credit Card

CREDIT CARD INFORMATION:

☐ VISA ☐ MasterCard ☐ Discover Card

\_\_\_\_\_  
Name on Credit Card

\_\_\_\_\_  
Credit Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

\_\_\_\_\_  
Billing Address \_\_\_\_\_ Billing Zip Code \_\_\_\_\_

\_\_\_\_\_  
3-Digit Code on Back of Card \_\_\_\_\_

\_\_\_\_\_  
Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_

## STEP 6: RESPONSIBILITY AGREEMENT

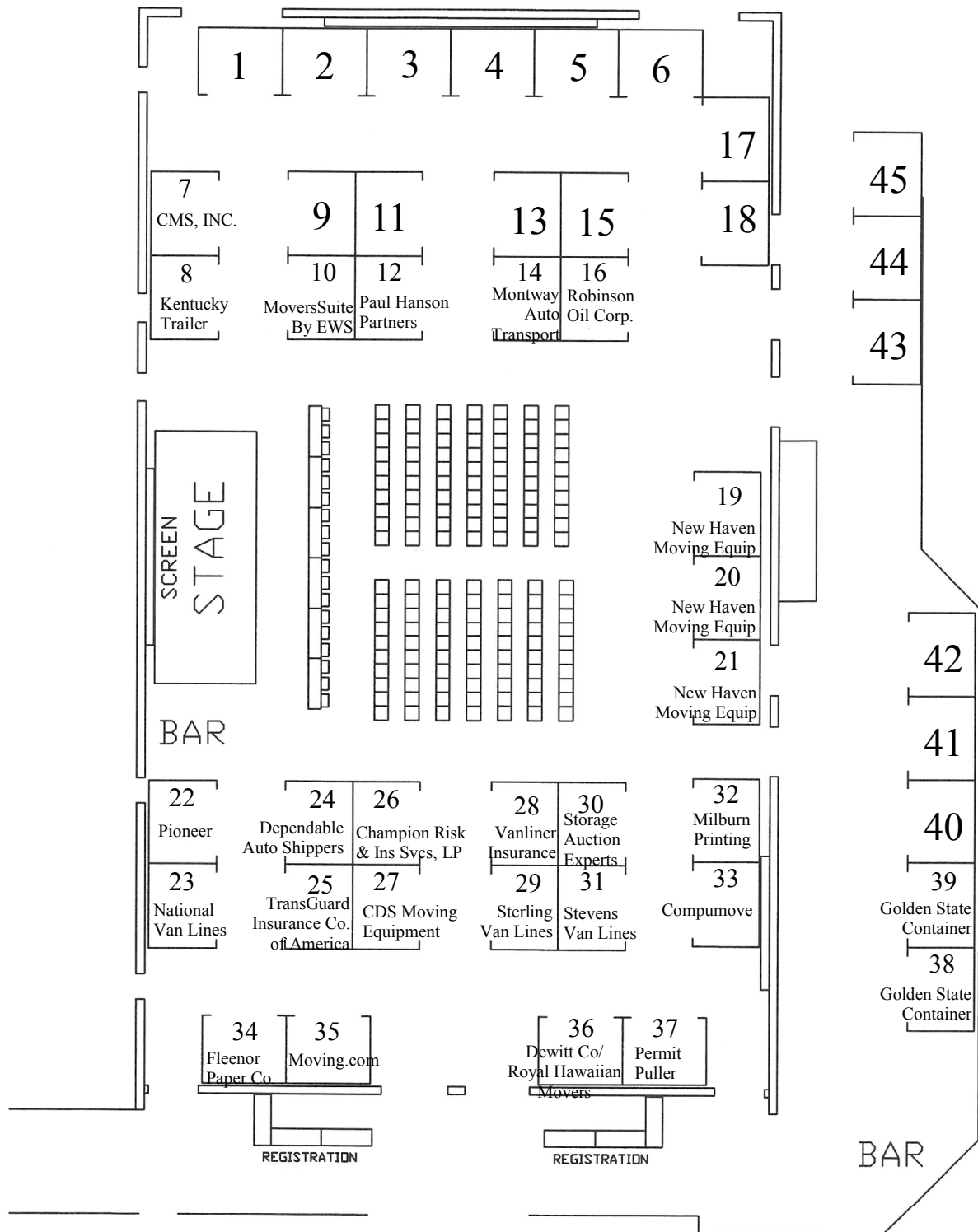
**By registering to be an Exhibitor at the CMSA Convention, you are agreeing to the terms below:**

Exhibitor shall be fully responsible to pay for any and all damages to property owned by Hotel, its owners or managers which results from any act of omission of Exhibitor. Exhibitor agrees to defend, indemnify and hold harmless the California Moving & Storage Association, the Hotel, its owners, managers, officers or directors, agents, employees, subsidiaries and affiliates from any damages or charges resulting from or arising from or out of the Exhibitor's use of the property. Exhibitor's liability shall include all losses, costs, damages or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the Exhibitor, its agents, employees, and business invitees which arise from or out of Exhibitor's occupancy and/or use of the exhibition premises, the Hotel or any part thereof. The Exhibitor understands that the Hotel does not maintain insurance covering the Exhibitor's property and that it is the sole responsibility of the Exhibitor to obtain such insurance.

**Exhibit Dates: May 12—14, 2016**

*Early set-up available after 3pm on Wed., May 11, 2016.*

# RESORT AT SQUAW CREEK GRAND SIERRA BALLROOM



CALIFORNIA MOVING  
AND STORAGE ASSOCIATION  
2016

As of 2-12-2016.

# Global Experience Specialists (GES)

## Show Rules & Regulations

### Exhibit Labor

All work involved in the erection, touch-up painting, dismantling, and repair of all exhibits may fall under union jurisdiction. This work is to include wall coverings, floor coverings, pipe and drape, painting, hanging of signs and/or decorative materials from the ceiling, placement of all signs, and the erection of platforms used for exhibit purposes.

This does not apply to the unpacking and placement of merchandise.

Full-time employees of exhibiting companies may set their own exhibits provided that one person can accomplish the task in less than one-half (1/2) hour without the use of tools.

If the exhibit preparation, installation, or dismantling requires more than one-half (1/2) hour, exhibitors must use personnel supplied by the Official Services Contractor. However, please note that when union labor is required, exhibitors may provide company personnel to work along with union installer in Southern California on a one-to-one basis. Any full-time company personnel involved should be prepared to produce some type of company identification when engaged in these activities.

### Freight Handling

All work involved in the loading and unloading of all trucks, trailers and common and contract carriers, as well as the handling of empty crates and the operation of material handling equipment, is under union jurisdiction. The union also has the jurisdiction of the unloading, uncrating, un-skidding, leveling, as well as the reverse process.

Full-time employees of exhibiting companies may 'hand carry' material provided that it is limited to only what one person in one trip can carry and they do not use material handling equipment. When exhibitors do choose to 'hand carry' material, they may not be permitted access to the loading dock/freight door areas. Global Experience Specialists, Inc. will not be responsible for any material we do not handle.

### Electrical

CMSA shall arrange for electrical services with Paradise Point's exclusive electrical services contractor.

All plugs over 120 volts will be plugged in by electrical union personnel. Exhibitors may plug in their own plugs of 120 volts to their ordered outlets.

All exhibitors are expected to comply with any union requirements in effect and as outlined in the "SHOW SITE WORK RULES" section of the Exhibitor kit.

### Gratuities

Our work rules prohibit the SOLICITATION OR ACCEPTANCE of tips in cash, product or gifts in kind by any employee (union or non-union). Our employees are paid appropriate wages denoting professional status, therefore tipping of any kind is not allowed.

### Always Honest Hotline

GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior.

| Union        | Responsibilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Electricians | Responsibility for assembly, installation and dismantle of anything that uses electricity as a source of power. This includes electrical wiring, hook-ups, interconnections, etc.                                                                                                                                                                                                                                                                                                                                        |
| Teamsters    | Responsibility of receiving and handling all exhibit materials and empty crates at the docks. It is their responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition.                                                                                                                                                                                                                                                                                      |
| Decorators   | Handle the hanging of all non-electrical signs, drape and cloth installation and tacked fabric panels. Handle the uncrating of exhibits and display materials, installation and dismantle of exhibits including cabinets, fixtures, shelving units, furniture, etc., laying of floor tile and carpet and re-crating of exhibits and machinery. They also handle the installation and dismantling of scaffolding, bleachers and the ganging of chairs. They handle the rigging, hanging and removal of all hanging signs. |
| Plumbers     | Handle all plumbing works such as compressed air, water drains or natural gas.                                                                                                                                                                                                                                                                                                                                                                                                                                           |



# CMSA ANNUAL GOLF TOURNAMENT REGISTRATION FORM

## OLD GREENWOOD GOLF COURSE

12915 FAIRWAY DRIVE  
TRUCKEE, CA 96161  
(530) 550-7010

THURSDAY, MAY 12, 2016

10:30 AM SHOTGUN

(Golfers should arrive at course by 10:00 a.m.)



**SPONSORED BY: PIONEER • CO-CHAIRS – LEN GOLLNICK & GARY BLOWER**

**Entry fee -- \$135.00 per person / Includes: green fee, shared cart, range balls & box lunch w/ soft drink.**

### Primary Contact:

Golfer 1: \_\_\_\_\_ Company: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

List golfers in your foursome. (Foursomes will be formed by golf co-chairs unless listed below.):

Golfer 2: \_\_\_\_\_ Company: \_\_\_\_\_

Golfer 3: \_\_\_\_\_ Company: \_\_\_\_\_

Golfer 4: \_\_\_\_\_ Company: \_\_\_\_\_

### **HOLE-IN-ONE CONTEST**

Sponsored by: **TRANSGUARD INSURANCE CO. OF AMERICA**

**\*Refunds are subject to a \$15 processing fee. No refunds for cancellations after April 10, 2016.\***

Enclose golf fees with this form. Make checks payable to **CMSA**, or use your Visa, MasterCard or Discover Card.

( ) Visa ( ) MC ( ) DISCOVER ( ) Check enclosed Amount: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Three-Digit Code: \_\_\_\_\_

Billing Address & ZIP Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Email Address: \_\_\_\_\_

**GOLF CLUB RENTAL FEES ARE PAID DIRECTLY TO THE PRO SHOP—NOT CMSA.**

**Reserve a set of golf clubs by providing a count below so that the pro shop will be sure to have enough on hand. Only those that reserve a set will be guaranteed a set!!! Club rentals are available at the pro shop for \$50 per set**

**No. of Sets: \_\_\_\_ Circle your choice: 1) Male/Female 2) Titleist/Cobra 3) Right Handed/Left Handed**

**Please mail this form, with payment to: CMSA, 10900 E. 183rd St., Suite 300, Cerritos, CA 90703  
or fax to: (562) 865-2944.**

**2016 CMSA CONVENTION - INDIVIDUAL EVENT TICKET FEES:**

|                |                                                 | <u>Adult</u> | <u>Child</u> |
|----------------|-------------------------------------------------|--------------|--------------|
| Thurs., May 12 | Exhibitors Welcome Reception                    | \$150.00     | \$100.00     |
|                | Golf Tournament Registration<br>(USE GOLF FORM) | \$135.00     | \$135.00     |
| Fri., May 13   | Squaw Creek Breakfast                           | \$35.00      | \$25.00      |
|                | Olympic Valley Luncheon                         | \$60.00      | \$42.00      |
|                | On-Site Dinner                                  | \$100.00     | \$50.00      |
| Sat., May 14   | Alpine Sunrise Breakfast                        | \$35.00      | \$25.00      |
|                | Gold Medal Awards Luncheon                      | \$60.00      | \$42.00      |
|                | Chairman's Reception & Dinner/Ball              | \$150.00     | \$100.00     |

**Additional Ticket(s) Order Form:**

| ATTENDEE NAME | EVENT | FEE   |
|---------------|-------|-------|
| _____         | _____ | _____ |
| _____         | _____ | _____ |
| _____         | _____ | _____ |
| _____         | _____ | _____ |
| _____         | _____ | _____ |
| GRAND TOTAL:  |       | _____ |

Special Food Requests (e.g. vegetarian, vegan, etc.): *We will notify you whether or not your requests can be accommodated and if any additional fees are necessary.*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**TICKETS WILL BE COLLECTED AT THE DOOR PRIOR TO ALL FOOD FUNCTIONS!**

Tickets will be included in your registration packet. Cancellations made before April 10, 2016 will be subject to administrative fees plus any incurred costs (not to exceed 50% of the fees paid). After April 10, 2016, no refunds will be given.

Contact Name \_\_\_\_\_ Company \_\_\_\_\_  
Phone \_\_\_\_\_ Email \_\_\_\_\_

(    ) Visa      (    ) DISCOVER    (    ) MC    (    ) Check Enclosed    Amount \$ \_\_\_\_\_

Name on Card (if different) \_\_\_\_\_

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Three-Digit Code on Back of Card \_\_\_\_\_

Card Billing Address \_\_\_\_\_ Card Billing ZIP \_\_\_\_\_

Return completed order form and payment to: CMSA, 10900 E. 183<sup>rd</sup> St., Ste. 300, Cerritos, CA 90703  
or fax to: (562) 865-2944. For questions, call Renee Hifumi at (562) 865-2900.